

A Revolutionary Fuel Additive with Potential to Change the Fuel Industry

# FuelGems: More Efficient and Cleaner Fuel for the \$3.5 trillion market and a More Sustainable Planet.

Diesel and gasoline will power 80% of all vehicles by 2050. Fuel is not efficient, dangerous and deadly for the environment and human health. The world needs a solution today.

Revolutionary additive for instant and continuous increase in mileage for gasoline and diesel engines, emissions reduction and engine protection.

Innovative nanotechnology based additive to give users up to 1000% ROI.



# There are major problems with gasoline and diesel



#### **Deadly emissions**

Contaminated air and toxic emissions from dirty fuel cause over 5 million people to die annually



#### **Fuel is expensive**

Fuel is a huge expense that every company wants to minimize



## Fuel became more corrosive

Up to 70% more corrosive to the engine



# Refineries need to differentiate fuel

Fuel is currently a commodity that provides no extra value



#### Solution by FuelGems

# FuelGems decreases emissions

Decreases unburnt hydrocarbons by 50% Decreases carbon monoxide by up to 15% Decreases CO2 by up to 8% Decreases particulate pollution

#### FuelGems increases lubrication

Increases engine life Increases fuel pump life

#### Highly affordable (2 cents extra per gallon)

Refineries can differentiate fuel and create new fuel class

#### Saves fuel

Up to 8% (users ROI up to 1000%)

#### Tiny amount needed

1-5 grams per 260 gallons (a whopping 800x less than competing additives)



#### **Highlights**



Ready for world-wide expansion: LICENSING & OUTSOURCING



Direct market opportunity: \$40+ BILLION



Fuel market: **\$3.5 TRILLION** 



Strong returns & environmental impact: **ROI UP TO 1000%, EMISSION REDUCTION UP TO 50%** 



Key components of nanoparticle **UP TO 95% MORE AFFORDABLE** 



Traction: multiple MOUs, 1500%+ growth in total clients over the past year



#### **Highlights**



5 years in development and testing: 1 MILLION+ MILES DRIVEN WITH ADDITIVE



Technology: **NEXT GENERATION NANOPARTICLE AND ITS PRODUCTION METHOD** 



**PATENTS** by top-tier IP firm Knobbe & Martens.



Nanoparticle: **PROPRIETARY, CHEAP TO MANUFACTURE IN BULK AND ENVIRONMENTALLY SAFE** 



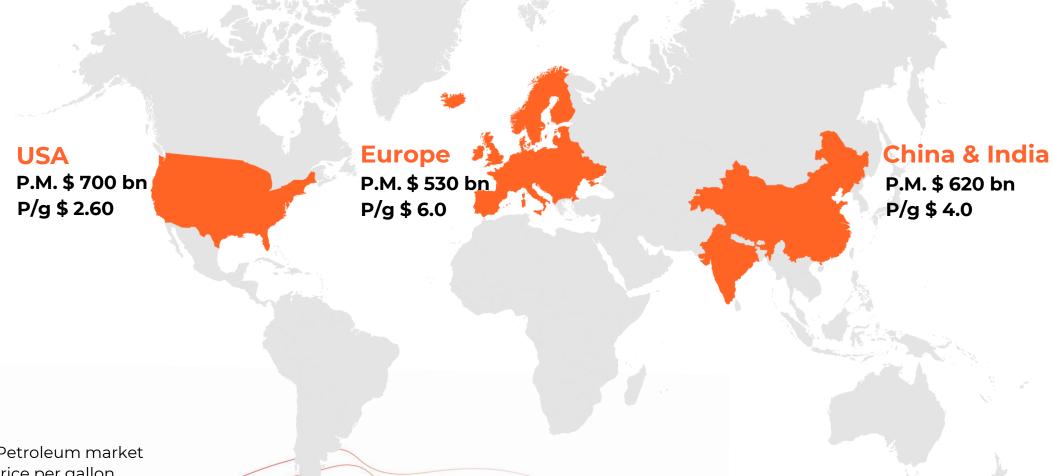
Nanoparticles can be sold and used in **SEVERAL MULTI- BILLION DOLLAR INDUSTRIES** 



Testing: **COMPREHENSIVE AND INTRICATE TESTS DONE AT VARIOUS RESEARCH CENTERS** 



#### FuelGems pilot & pre-pilot potential clients are in USA, Europe and Asia

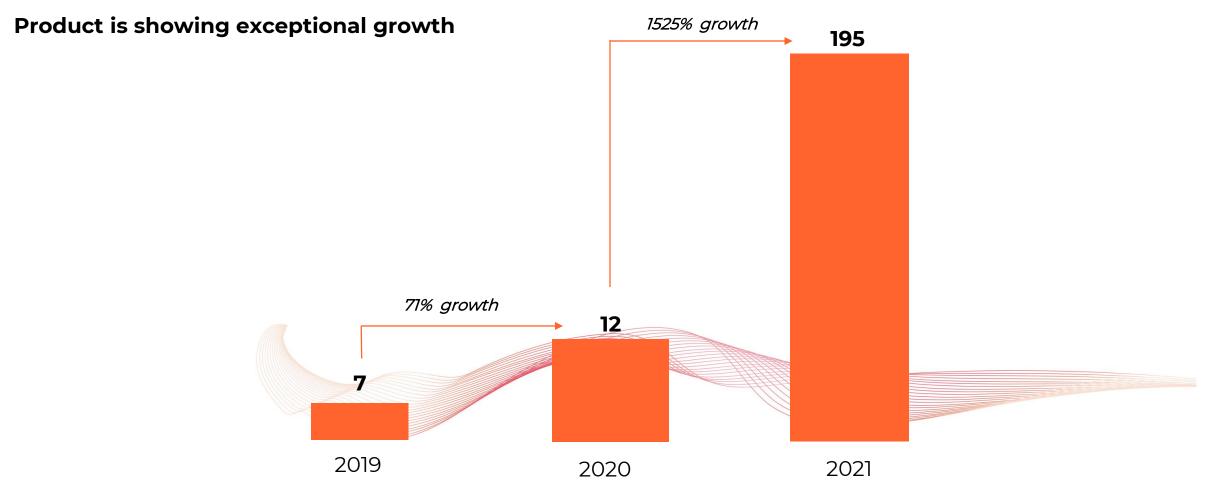


**FuelGems** 

\*P.M. — Petroleum market P/g — Price per gallon

Source: BP plc, Bloomberg

#### **Traction**



**Total prospective clients (B2B and B2C)** 



#### Sales pipeline traction

## Pilot stage



#### **OMV**

OIL&GAS **\$20bn+ revenue** interest from BOARD OF DIRECTORS



#### ovostar Ovostar Union

FARMING **\$100min revenue** interest from BOARD OF DIRECTORS



### CONFIDENTIAL MOU with Company

FLEET OPERATOR \$25bn+ revenue interest from VENTURE & LOGISTICS DIVISIONS



#### Sales pipeline traction

# Pre-pilot stage



#### BP

OIL&GAS \$300bn+ revenue interest from CHIEF SCIENTIST



#### Marubeni

TRADING **\$60bn+ Revenue** interest from **CEO** 



#### **PKN Orlen**

OIL&GAS \$30bn+ revenue interest from BOARD OF DIRECTORS



#### **Suncor Energy**

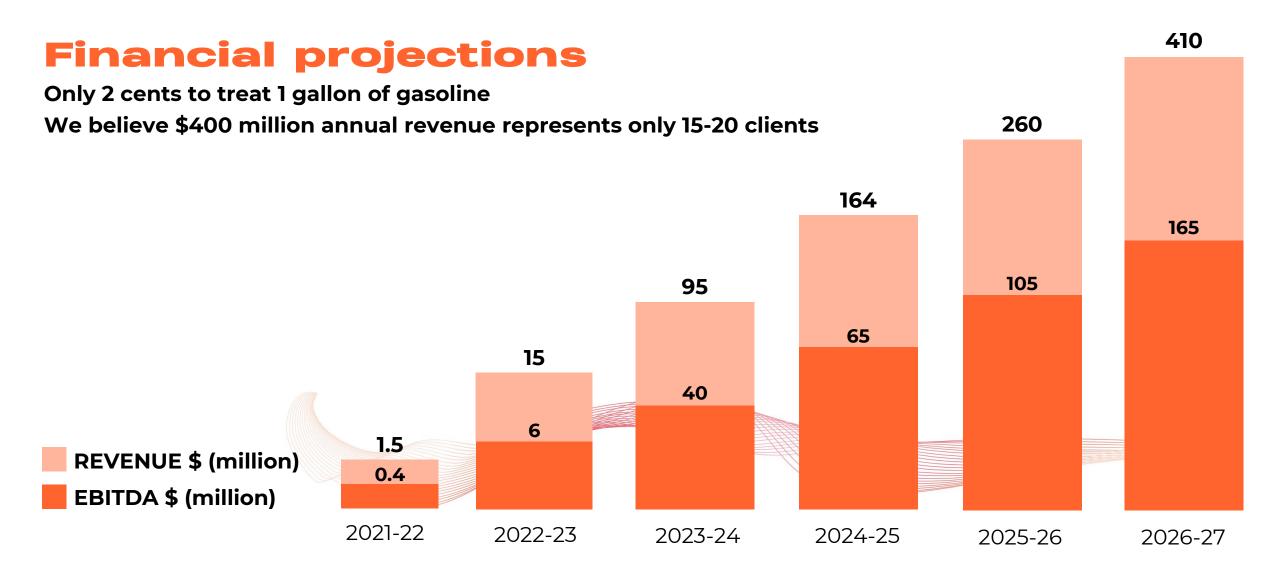
OIL&GAS \$30bn+ Revenue interest from CEO



#### Severstal

STEEL \$6bn revenue interest from INVESTMENTS DIVISION









# Prospective clients and go to market strategy

FuelGems pilot projects are corporate fleets and refineries. Gas Station Operators and Auto Retailers are next.

**Refineries** 













Gas Station Operators













**Corporate fleets** 













Chemicals for Fuel







#### Prospective clients and go to market strategy

FuelGems pilot projects are corporate fleets and refineries. Gas Station Operators and Auto Retailers are next.

Logistics













**Used Car Market** 

















**Auto Retail** 







#### How FuelGems makes money

#### The cost of fuel additive is insignificant

2 cents treats 1 gallon of gasoline

\$12 million Revenue for FuelGems

small gas station operator with 500 filling stations

**\$27 million Revenue for FuelGems** 

one refinery

220,000 gas stations and 220 refineries in USA and Europe

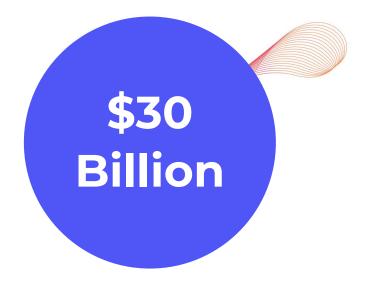


#### FuelGems market potential is \$40 billion



Revenue from refineries and gas station operators

USA, Europe and Asia



\$1.85 Trillion X 8% Savings X 20% of Savings



\$500 Billion X 8% Savings X 20% of Savings

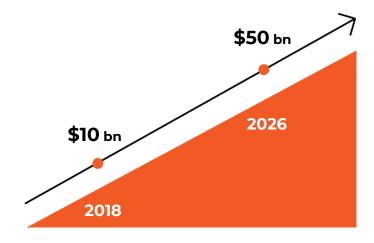


# Fuel market is enormous while nanotechnology is one of the fastest growth technology sectors



 Nanoparticles will be used in products that represent over \$2 trillion in the global economy





Nanoparticle market is red hot: \$10 billion in 2018 to \$50 billion in 2026: 15%+ CAGR Growth

Nanoparticles are amazing because they greatly enhance materials. Our nanoparticles improve gasoline and diesel.

#### Development timeline

S Development costs of bootstrapped phase equivalent to \$2 million

BOOTSTRAPPED BY FOUNDERS

2015-2019

FUNDRAISE FROM VENTURE CAPITAL COMPANY

2019

CROWDFUNDING FUNDRAISE

2020-2021

FUNDRAISE AT UP TO \$100 MILLION VALUATION

2022-2026

#### **BOOTSTRAPPED**

- Technology developed, thoroughly tested, patented
- Ready for mass production

#### SEEDSTAGE

- Backed by a VC fund with follow-on commitment
- Pilots with clients (multibillion companies)

#### SEEDSTAGE

- In-house and outsourced production
- Revenue of up to \$20 million

#### SERIES A & GROWTH

- Revenue up to \$400 million
- IPO
- Acquisition of the company



\*Theses are forward-looking projections which CANNOT be guaranteed

#### Industry exits and financings

#### Fuel additives were involved in 120 deals with deal value over \$200 billion



acquired



\$1 bn



acquired



\$415 million



acquired



\$100+ million



acquired



#### Active buyers are multi-billion dollar corporations



















#### Nanotechnology for energy conservation: selected financings



Nanomech: nanotechnology, energy and lubrication raised \$40 million



Nano-C: nanotechnology, renewable energy, electronics raised \$17 million



Nanotech Industrial Solutions: oil additives raised \$97 million

**Active growth** 

**Active growth** 

**Active growth** 



Source: Capital IQ, Crunchbase

# Current fuel additives are expensive and lack performance

low price



restores engine to baseline performance levels

65740

\_\_\_\_\_ continuous performance above baseline



11722



high price

For customers
FuelGems is an easy
solution with high
performance and low
price.

FuelGems can price its additive up to 20 times cheaper than competitors and win a large market share very quickly.

#### How it works



#### A tiny amount:

1-5 grams of nanoparticle "FuelGems" is needed per 1 ton (260 gallons) of fuel



#### **Easy for gas stations:**

just add to large fuel storage tank



#### **Easy for refineries:**

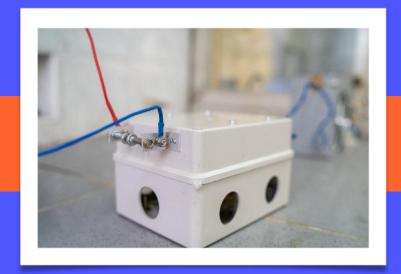
just add during the refining process



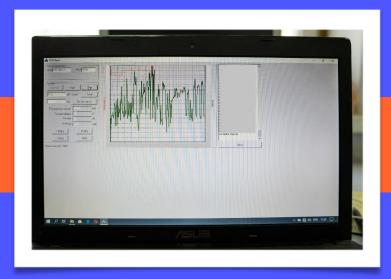
**Easy for drivers:** just add to fuel tank when filling up



#### How it works



Reactor is a small device which easily fits on a laboratory table



Reactor is controlled by a software program



One small unit produces nanoparticles to treat 20 tons of fuel per day

- ✓ Proprietary reactors and methodology to produce high amounts of nanoparticles at very low cost
- √ 10-50 reactors fit in a small laboratory
- √ The technology and production is inexpensive and efficient



#### Proprietary and patented know-how

Unique and proprietary production method, unique nanoparticle and its stabilization



#### **Production method**

Unique knowhow in electricity usage to form and apply plasma



#### **Chemical compounds**

Synthesis of unique spherical carbon nano-sized clusters



#### **Stabilization**

Nanoparticle is stabilized to disperse easily in fuel and avoid agglomeration for long life of nanoparticle in fuel



**Top-tier IP law firm, Knobbe Martens** filed the patents



#### **Extensive university testing**

#### Nanotechnology, atomic, molecular and chemical testing

- Atomic force microscopy
- Transmission electron microscopy
- Scanning electron microscopy
- Raman spectroscopy
- Infrared spectroscopy
- Oxidation testing
- X-ray fluorescence spectroscopy
- Qualitative chemical analysis
- Energy-dispersive X-ray spectroscopy

#### **Tribology and friction**

- Tribology and friction testing: measurement of friction
- Tribology and friction testing: liquid phase electron microscopy
- Tribology and friction testing: differential-phase laser scanning profilometer
- Tribology and friction testing: fuel pump, testing surfaces of various fuels

#### Internal combustion engine testing

- Internal combustion gasoline engine bench test
- Internal combustion diesel engine bench test
- Internal combustion engine gas analyzer tests
- Real-life testing over 1,000,000 miles driven in real cars

Comprehensive testing to fully examine the nanoparticles, their mechanism of action and effects: anti-friction and anti-oxidation



#### **Engine cell testing at Coventry University**





Jaguar Land Rover (JLR) engine used for testing

Dosing: 3 to 5 grams per 1 ton of fuel

Reduction of Unburnt
Hydrocarbons:
50%

Reduction of Carbon
Monoxide:

There were no adverse effects to the engine





Savings during a 7,500 mile test conducted by a PhD Scientist with focus in automotive engineering using a C-Class Mercedes and EN590 Shell diesel

9%

Fuel with FuelGems

Research institute snapshot testing using diesel and gasoline engine (reduction of fuel use/increase in mileage)

Fuel no additive 0

Diesel with FuelGems 8%

Gasoline with FuelGems 7.5%

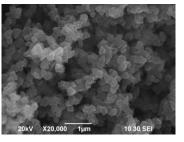
#### Real life testing

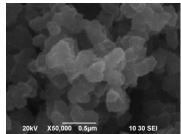
Cars drove over 1 million miles with the additive



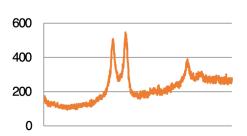
#### Nanotechnology analysis

#### Scanning Electron Microscope

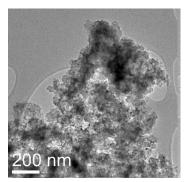


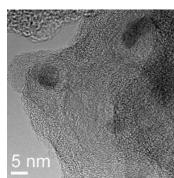


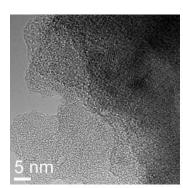
#### RAMAN Spectroscopy



#### Transmission Electron Microscope and High Resolution Transmission Electron Microscopy: Nanoparticles sized 5-80 nm

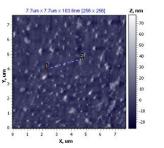


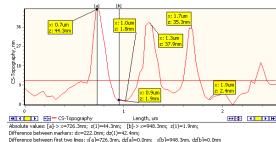




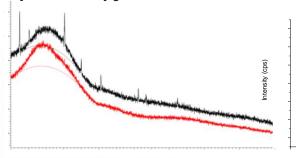


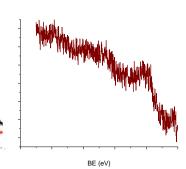
**Atomic Force Microscopy:** the nanoparticles are separated and packaged, ready to be added to fuel





#### X-Ray Diffraction Analysis and X-ray Photoelectron Spectroscopy





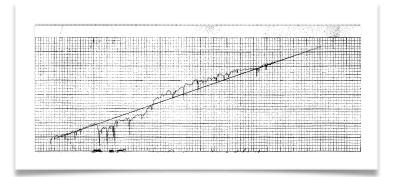


Testing at research centers and in real life

#### **Fuel no additive**

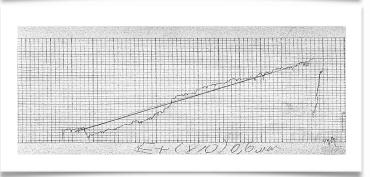
Fuel pump shaft





#### **Fuel with FuelGems**







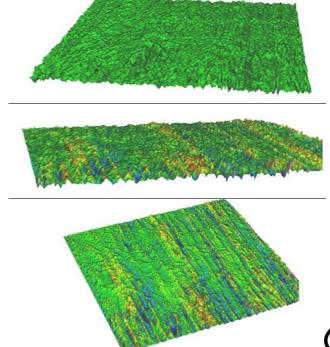
Testing at research centers and in real life

Liquid phase electron microspore

fuel – rough surface

Surface friction of regular

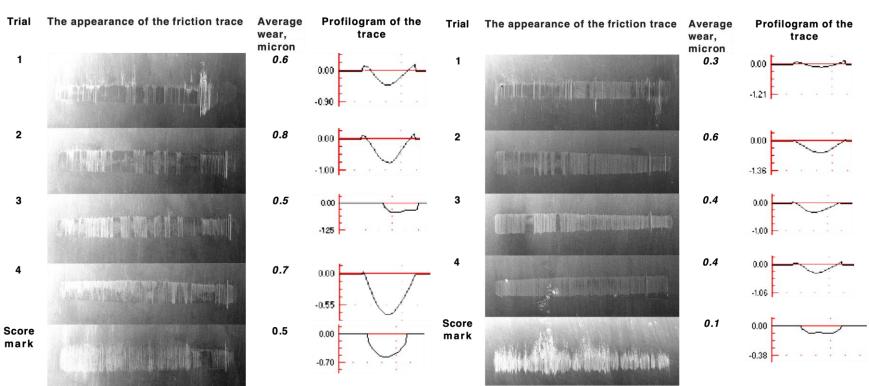
Surface friction of fuel with FuelGems – smooth surface





#### Surface scan of friction of fuel with additive

E-85 fuel with additive\*



E-85 fuel\*

\*8 kg axial load, the rotation speed of the contra-sample 300 rpm.

Nanoparticles reduce friction wear by up to 80%



# Our nanoparticles can be used in multiple large markets

We believe FuelGems can sell its nanoparticles 90% cheaper than competition

#### \$3.5 trillion

petroleum fuel increases mileage by reducing consumption of gasoline and diesel \$24 billion (2023)

capacitors improves performance

\$50 billion (2023)

industrial catalyst increases production of styrene

#### \$140 billion (2026)

lithium ion batteries improves performance

\$165 billion (2021)

lubricants improves lubricating effect



#### Team



**Kirill Gichunts** 

CEO

Microsoft
EastOne (venture capital)
Semi-finalist Cleantech
Open
KBC Securities
Raiffeisen/Lazard
Deloitte
Hilspen Capital
Management
Global Asset Capital

**UC Berkeley** 



Jacek Jasinski, Ph.D.

Nanotech Scientist

Conn Center for Renewable Energy UC Merced Lawrence Berkeley National Laboratory

**UC Berkeley, Warsaw University** 



**Dmitry Vinnichenko, Ph.D.** 

Scientist

National Academy of Sciences of Ukraine

National University of Shipbuilding



Tim Rose, Ph.D.

**Automotive Scientist** 

Cranfield University British Gas

**Cranfield University** 



#### **Team**



Irina Nazarova, Ph.D.

Scientist

National University of Shipbuilding

**Kyiv Polytechnic Institute** 



Yaroslav Bereznitskiy, Ph.D. candidate

Chemical Engineer

National Academy of Sciences of Ukraine

National Aviation University



Roman Tarasov, Ph.D. candidate

Chemical Engineer

National Academy of Sciences of Ukraine

National University of Food Technologies



#### Successful venture track record and startup exits

#### Kirill Gichunts has successful venture experience and startup exits



Managing Partner at EastOne's VC accelerator; Invested and mentored over 15 companies. Selected investments:



Kabanchik acquired by Prom.ua





Preply, growth stage, raised 15 million USD

**Active growth** 



PromoRepublic, growth stage, raised 4.3+ million USD

**Active growth** 



Poptop, Series A stage, **raised 1 million USD** 

**Active growth** 



Founding team member of Silicon Valley start-up InFreeDA acquired by AT&T (NYSE:T)





Advised Microsoft on launching technology accelerator **Cloud Business City** 



Semifinalist of Cleantech Open

During his career, Kirill has developed relationships with corporations and governments























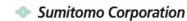




























#### Use of funds and next steps



- ✓ Designed a unique nanoparticle
- √ Secured patent
- ✓ Designed cost-effective technology to manufacture the nanoparticles
- ✓ Treated and stabilized the nanoparticle to effectively dissolve and disperse in fuel
- ✓ Modeled mass production of nanoparticles
- ✓ Verified the technology via numerous tests at multiple universities
- √ Built core management and scientific team
- ✓ Built business model and proved high customer demand
- ✓ Pilot projects with multi-billion corporations around the world
- ✓ Set-up mass production of the additive



#### **Next Steps**

- Grow revenue
- Secure further patents
- Build sales and marketing to increase revenue growth
- Design industrial scale mass production facility
- o Complete high-end trials



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